

Julian Hinz

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- ACADEMIC POSITIONS** Postdoctoral Research Fellow, Kiel Institute for the World Economy, 2016–today
Research Fellow, Kiel Centre for Globalization, 2018–today
Max Weber Fellow, European University Institute, 2018–2019
Teaching & Research Fellow (ATER), Université Paris 1 Panthéon-Sorbonne, 2015–2016
- EDUCATION** Ph.D. in Economics, Université Paris 1 Panthéon-Sorbonne & Paris School of Economics, 2016
— Visiting Research Student, Sauder School of Business, University of British Columbia, 2015
M.Phil. in Empirical and Theoretical Economics, Paris School of Economics, ENS Cachan and Université Paris 1 Panthéon-Sorbonne, 2012
M.A. in International Economics, Université Paris 1 Panthéon-Sorbonne, 2011
B.Sc. in Economics, Westfälische Wilhelms-Universität Münster, 2010
- RESEARCH INTERESTS** International Trade, Political Economy, International Migration, Applied Econometrics
- PUBLICATIONS** *Papers*
“Friendly Fire: The Trade Impact of the Russia Sanctions and Counter-Sanctions”, with Matthieu Crozet. *Forthcoming at Economic Policy*.
- Book chapters*
“The Cost of Sanctions: Estimating Lost Trade with Gravity”. in *Disrupted Economic Relationships: Disasters, Sanctions, Dissolutions*, CESifo Seminar Series at MIT Press, Volker Nitsch and Tibor Besedeš eds., Ch. 3. *May 2019*.
- PAPERS UNDER REVIEW** “Bearing the Cost of Politics: Consumer Prices in Russia”, with Evgenii Monastyrchenko. *Kiel Working Paper, 2119*, Kiel Institute for the World Economy, Kiel, January 2019. *Revise and Resubmit at Journal of International Economics*.
- “Worth the pain? Firms’ exporting behaviour to countries under sanctions”, with Matthieu Crozet, Amrei Stammann and Joschka Wanner. *Draft available upon request*, October 2019. *Revise and Resubmit at European Economic Review*.
- “Persistent Zeros: The Extensive Margin of Trade”, with Amrei Stammann and Joschka Wanner. *Kiel Working Paper, 2139*, Kiel Institute for the World Economy, Kiel, September 2019.
- “The View from Space: Theory-based Time-varying Distances in the Gravity Model”, *Beiträge zur Jahrestagung des Vereins für Socialpolitik 2017*, ZBW - Deutsche Zentralbibliothek für Wirtschaftswissenschaften, Kiel, 2017.
- “Critically Important: The Heterogeneous Effect of Politics on Trade”, with E. Leromain. *Kiel Working Paper, 2092*, Kiel Institute for the World Economy, Kiel, October 2017.
- “The Ties that Bind: Geopolitical Motivations for Economic Integration”. *Kiel Working Paper, 2085*, Kiel Institute for the World Economy, Kiel, August 2017.

WORKING PAPERS	<p>“Separating the Wheat from the Chaff: Fast Estimation of GLMs with High-Dimensional Fixed Effects”, with Alexander Hudlet and Joschka Wanner. <i>Mimeo</i>, March 2019.</p> <p>“Measuring Venezuelan Emigration with Twitter”, with Ricardo Hausmann and Muhammed A. Yildirim. <i>Kiel Working Paper, 2106</i>, Kiel Institute for the World Economy, Kiel, May 2018.</p>
WORK IN PROGRESS	<p>“Frictions impede assortative matching in a global market for talent”, with Keith Head.</p> <p>“To Russia with Love? The Impact of Sanctions on Elections”, with Robert Gold und Michele Valsecchi.</p> <p>“Heteroskedasticity, Zeroes, Incidental Parameters, Weighting, and Model Misspecification: What Drives the Differences in Gravity Estimates?”, mit Mario Larch, Joschka Wanner und Yoto V. Yotov.</p> <p>“Now We’re Talking: Quantifying the Effect of Languages on Trade with 2 billion Tweets”, with Elsa Leromain.</p>
SOFTWARE & DATA	<p>glmhdfc — R package for fast estimation of GLMs with high-dimensional fixed effects.</p> <p>gravity.distances — R package that provides gravity-consistent distances between countries.</p>
AWARDS & GRANTS	<p>Award for outstanding commitment to the development of young scientists, Kiel Institute for the World Economy, 2020</p> <p>Max Weber Fellowship, European University Institute, 2018–2019</p> <p>Travel Grant to visit Harvard University, German Academic Exchange Service, 2018</p> <p>Research Visit Fund, Lingnan University of Hong Kong, 2017</p> <p>Doctoral Thesis nominated by the jury for the “Prix de la Chancellerie”, 2016</p> <p>Young Economist Award 2015, FIW Austria, 2015</p> <p>International Mobility Grant, Université Paris 1 Panthéon-Sorbonne, 2015</p> <p>Full Doctoral Scholarship, Université Paris 1 Panthéon-Sorbonne, 2012–2015</p>
SHORT-TERM RESEARCH VISITS	<p>Lingnan University, Hong Kong, scheduled</p> <p>RWTH Aachen University, Chair of Applied Economics, 2019</p> <p>Sauder School of Business of the University of British Columbia, 2018</p> <p>London School of Economics, 2018</p> <p>Lingnan University, Hong Kong, 2017</p> <p>Austrian Institute of Economic Research, Vienna, 2016</p>
TEACHING EXPERIENCE	<p><i>Kiel University and Kiel Institute for the World Economy</i></p> <p>Lecturer of graduate course on “Gravity Equations”, 2018</p> <p>Lecture on “Twitter, phone calls and political events in Economic research”, Kiel Institute Summer School on Economic Policy, 2018</p> <p><i>Université Paris 1 Panthéon-Sorbonne</i></p> <p>Tutorial coordinator and teaching assistant for undergraduate courses in International Trade, 2015–2016</p> <p>Teaching assistant for graduate courses in International Trade, 2013–2016</p> <p>Teaching assistant for graduate courses in Mathematics for Economists, 2013–2015</p> <p>Teaching assistant for graduate courses in Microeconomics, 2013</p>

Sciences Po – Euro-American Campus

Lecturer of undergraduate courses in Statistics, 2013–2015

Lecturer of undergraduate courses in International Economics, 2014–2015

Westfälische Wilhelms-Universität Münster

Teaching assistant for undergraduate courses in Statistics, 2008–2009

Other institutions

Lecture on “Big Data in Economic Research: Twitter, Phone calls and Political events”, EUI
Doctoral Summer School at Sofia University, 2019

Short course on “Economics of Germany – Wirtschaftsstandort Deutschland”, FU Berlin and
MGIMO Moscow, 2017

REFEREE
SERVICE

Quantitative Economics, Journal of International Economics, Journal of Politics, European
Economic Review, International Economic Review, Review of International Economics,
International Economics, Review of World Economics, German Economic Review, Empirical
Economics.

CONFERENCES
& SEMINARS

2020

University of Oslo; NOeG 2020 in Vienna (scheduled).

2019

University of Economics and Technology, Ankara; Workshop on “Globalization and Structural
Change”, Maastricht; ETSG 2019 in Bern; Hitotsubashi University;
Helmut-Schmidt-University Hamburg.

2018

Kiel-Aarhus Workshop; Economic Policy Panel Meeting in Vienna; ETSG 2018 in Warsaw;
Growth Lab at Harvard University; UC Louvain; 20th Workshop “Internationale
Wirtschaftsbeziehungen” in Göttingen.

2017

Lingnan University, Hong Kong; Fudan University, Shanghai; New Economic School,
Moscow; ETSG 2017 in Florence; Annual Conference Verein für Socialpolitik in Vienna; Sixth
International Conference “Industrial Organization and Spatial Economics”, Saint Petersburg;
Bayreuth University; Innsbruck University; LMU Munich; Université Paris 1; Université de
Lille 1.

2016

8th FIW Research Conference ‘International Economics’ in Vienna; WIFO, Vienna; ETSG
2016 in Helsinki; CESifo Venice Summer Institute 2016 in Venice; RIEF Meeting 2016 in
Florence; DICE Düsseldorf; Australasian Trade Workshop in Adelaide; EGIT Workshop 2016
in Frankfurt am Main; Warwick Economics PhD Conference 2016; Kiel Institute for the
World Economy.

2015

8th FIW Research Conference ‘International Economics’ in Vienna; LMU Munich; ETSG 2015
in Paris; University of British Columbia; GLAD Conference 2015 in Göttingen.

2014

ETSG 2014 in Munich; FIIA Workshop on “Goeconomics” in Helsinki; INFER Conference
2014 in Pescara; IAPSS World Congress Academic Conference 2014 in Thessaloniki; ERF
Annual Conference in Cairo; INFER Workshop on “Trade Agreements” in Leuven.

SELECTED COMMENTARY	<p>“Venezuelans Deserve Refugee Status”, with Ricardo Hausmann. <i>Project Syndicate</i>. May 2018.</p> <p>“Transpazifische Partnerschaft TPP: Totgeglaubte leben länger”. <i>Wirtschaftsdienst</i>, 97. Jahrgang, Heft 12. December 2017.</p> <p>“Collateral damage: The impact of the Russia sanctions on sanctioning countries’ exports”, with M. Crozet. <i>VoxEU.org</i>. July 5, 2016.</p> <p>“Sanctions et embargos : quels impacts sur le commerce de la France vers la Russie?”, with M. Crozet. <i>La lettre du CEPII</i>, (360), 2016.</p>
NON-ACADEMIC TALKS AND EVENTS	<p>2019</p> <p>Talk on the Economic Effects of the Russia Sanctions, joint event of Deutscher Bundestag and “Ost-Ausschuss – Osteuropaverein der deutschen Wirtschaft”; Consultations with Members of the German Bundestag on Economic Effects of the Russia Sanctions.</p> <p>2017</p> <p>Talk on Big Data in International Economics, opencampus.sh in Kiel; Talk on Economic Effects of the Russia Sanctions at Wirtschaftsakademie Schleswig-Holstein (IHK); Consultations with Members of the German Bundestag on Economic Effects of the Russia Sanctions; Invited Speaker on Outcome of 2017 G20 Summit in Hamburg at German Council on Foreign Relations.</p> <p>2016</p> <p>Host of event on Iran Sanctions at the German Council on Foreign Relations (DGAP); Host of event with Henrik Enderlein at the German Council on Foreign Relations (DGAP).</p>
CONSULTANCY & WORK EXPERIENCE	<p>Consultant with Austrian Institute of Economic Research (WIFO) on Sanctions Study for European Parliament, 2017</p> <p>— Policy report: “Russia’s and the EU’s Sanctions. Economic and Trade Effects, Compliance and the Way Forward”, with Oliver Fritz, Elisabeth Christen, Franz Sinabell. <i>WIFO Monographien</i>. September 2017.</p> <p>Consultant with Austrian Institute of Economic Research (WIFO) on Sanctions Study for Austrian Ministry of Economics (WIFO), 2016</p> <p>— Policy report: “Auswirkungen der Wirtschaftssanktionen der EU und Russlands auf Wertschöpfung und Beschäftigung in Österreich und der EU”, with Elisabeth Christen, Oliver Fritz and Gerhard Streicher. <i>WIFO Monographien</i>. December 2016.</p> <p>Consultant for European Central Bank in DG Research, CompNet Project, 2014</p> <p>Trainee at EU Delegation to the United States, Economic & Financial Affairs Section, 2012</p> <p>Research assistant for Prof. Trede at the Center of Quantitative Economics, Westfälische Wilhelms-Universität Münster, 2008–2009</p>
OTHER ACTIVITIES	<p>Co-organizer of the “ECB – Kiel Workshop on International Trade” 2019</p> <p>Co-organizer of the Aarhus – Kiel Workshop, 2016, 2019</p> <p>Co-organizer of the Kiel Young Researchers Seminar, 2017–today</p> <p>Mentee in Academic Mentorship Program of the German Council on Foreign Relations (DGAP), 2015</p> <p>Co-organizer of the “Graduate Students in International Economics Seminar” at the Université Paris 1 Panthéon-Sorbonne, 2014–2016</p> <p>Member of the German Delegation to the Youth G8/G20 Summit in Paris, 2011</p> <p>CAMES Summer Arabic Program at the American University of Beirut, 2010</p> <p>Voluntary work in Venezuela and Ecuador, 2009</p>

PROGRAMMING *Proficient*: R, C++, LaTeX, Git, HTML & CSS
Competent: Python, Stata, Matlab, Go, Processing

LANGUAGES German (native speaker), English (bilingual proficiency), French (professional proficiency), Spanish (basic proficiency)

HOBBIES Travelling, football, sailing, skiing & snowboarding.

MEMBERSHIPS German Economic Association (Verein für Socialpolitik), European Economic Association, American Economic Association, German Council on Foreign Relations & Junge DGAP, Young Transatlantic Initiative

REFERENCES Matthieu Crozet
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