

Julian Hinz

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ACADEMIC POSITIONS

- since 2016 **Postdoctoral Research Fellow**, The Global Division of Labor, Kiel Institute for the World Economy, Kiel (Germany)
- since 2018 **Research Fellow**, Kiel Centre for Globalization, Kiel (Germany)
- 2016 **Associated Researcher**, Université Paris 1 Panthéon-Sorbonne, Paris (France)
- 2015 - 2016 **Temporary Teaching & Research Fellow (ATER)**, Department of Economics, Université Paris 1 Panthéon-Sorbonne, Paris (France)

EDUCATION

- 2012 - 2016 **Ph.D. in Economics**, Topic “**International Trade and Foreign Policy**”, Université Paris 1 Panthéon-Sorbonne and Paris School of Economics, Paris (France)
Advisor: Matthieu Crozet; Jury: Ariell Reshef, Vincent Vicard, Keith Head, Gabriel Felbermayr, Lionel Fontagné
- 2015 **Visiting Research Student**, invited by Keith Head, Sauder School of Business of the University of British Columbia, Vancouver (Canada)
- 2011 - 2012 **M.Phil. in Empirical and Theoretical Economics** (cum laude), Paris School of Economics, ENS Cachan and Université Paris 1 Panthéon-Sorbonne, Paris (France)
- 2010 - 2011 **M.A. in International Economics** (magna cum laude), Université Paris 1 Panthéon-Sorbonne, Paris (France)
- 2007 - 2010 **B.Sc. in Economics**, Westfälische Wilhelms-Universität, Münster (Germany)

RESEARCH INTERESTS

International Trade, in particular its Political Economy and connection with Foreign Policy, and the Spatial Dimension of Trade Costs

COMPLETED AND SUBMITTED

- “Friendly Fire: The Trade Impact of the Russia Sanctions and Counter-Sanctions”, with M. Crozet. *Kiel Working Paper, 2059*, Kiel Institute for the World Economy, Kiel, November 2016. *Revise and Resubmit at Economic Policy.*
- “Critically Important: The Heterogeneous Effect of Politics on Trade”, with E. Leromain. *Kiel Working Paper, 2092*, Kiel Institute for the World Economy, Kiel, October 2017.
- “The Ties that Bind: Geopolitical Motivations for Economic Integration”. *Kiel Working Paper, 2085*, Kiel Institute for the World Economy, Kiel, August 2017.

WORKING PAPERS

- “The View from Space: Theory-based Time-varying Distances in the Gravity Model.” *Beiträge zur Jahrestagung des Vereins für Socialpolitik 2017*, ZBW - Deutsche Zentralbibliothek für Wirtschaftswissenschaften, Kiel, 2017.

"Measuring Venezuelan Emigration with Twitter", with Ricardo Hausmann and Muhammed A. Yildirim. *Kiel Working Paper, 2106*, Kiel Institute for the World Economy, Kiel, May 2018.

CHAPTERS IN PEER-REVIEWED BOOKS

"The Cost of Sanctions: Estimating Lost Trade with Gravity". in *Disrupted Economic Relationships*, CESifo Seminar Series at MIT Press, Frank Nitsch and Tibor Besedes eds., Ch. 3. *Forthcoming*.

NON-REFEREED WRITING

"Venezuelans Deserve Refugee Status", with Ricardo Hausmann. *Project Syndicate*. May 2018.

"Russia's and the EU's Sanctions. Economic and Trade Effects, Compliance and the Way Forward", with Oliver Fritz, Elisabeth Christen, Franz Sinabell. *WIFO Monographien*. September 2017.

"Auswirkungen der Wirtschaftssanktionen der EU und Russlands auf Wertschöpfung und Beschäftigung in Österreich und der EU", with Elisabeth Christen, Oliver Fritz and Gerhard Streicher. *WIFO Monographien*. December 2016.

"Collateral damage: The impact of the Russia sanctions on sanctioning countries' exports", with M. Crozet. *VoxEU.org*. July 5, 2016.

"Sanctions et embargos : quels impacts sur le commerce de la France vers la Russie ?", with M. Crozet. *La lettre du CEPII*, (360), 2016.

WORK IN PROGRESS

"The Market for Talent: Evidence from International Soccer Transfers", with Keith Head.

"Zeroing in on Zeros: Bias-Corrected Fixed Effects Panel Estimation of the Extensive Margin of Trade", with Joschka Wanner.

"Bearing the Cost of Politics: Consumer Prices in Russia", with Evgenii Monastyrenko.

"Now We're Talking: Quantifying the Effect of Languages on Trade with 2 billion Tweets", with Elsa Leromain.

SOFTWARE AND DATA

gravity.distances R package that provides gravity-consistent distances between geographic entities, <https://github.com/julianhinz/gravity.distances>

SHORT-TERM RESEARCH VISITS

2018	Sauder School of Business of the University of British Columbia, Vancouver (Canada) London School of Economics, London (UK)
2017	Lingnan University, Hong Kong
2016	Austrian Institute of Economic Research, Vienna (Austria)

AWARDS, SCHOLARSHIPS & GRANTS

2018	Travel Grant to visit Harvard University , German Academic Exchange Service
2017	Research Visit Fund , Lingnan University of Hong Kong
2016	Doctoral Thesis nominated by the jury for the "Prix de la Chancellerie"
2015	Young Economist Award 2015 , FIW Austria
2015	International Mobility Grant , Université Paris 1 Panthéon-Sorbonne
2012 - 2015	Full Doctoral Scholarship , Université Paris 1 Panthéon-Sorbonne

REFEREE SERVICE

Journal of International Economics, Journal of Politics, European Economic Review, International Economic Review, Review of World Economics, German Economic Review, Empirical Economics.

TEACHING EXPERIENCE

- 2018 **Lecture on “Twitter, phone calls and political events in Economic research”**, Kiel Institute Summer School on Economic Policy, Kiel (Germany)
- 2018 **Lecturer of graduate course on “Gravity Equations”**, University of Kiel (Germany)
- 2015 - 2016 **Tutorial coordinator and teaching assistant for undergraduate courses in International Trade**, Department of Economics, Université Paris 1 Panthéon-Sorbonne, Paris (France)
- 2013 - 2016 **Teaching assistant for graduate courses in Microeconomics, Mathematics for Economists and International Trade**, Department of Economics, Université Paris 1 Panthéon-Sorbonne, Paris (France)
- 2013 - 2015 **Lecturer of undergraduate courses in Statistics and International Economics**, Sciences Po — Euro-American Campus, Reims (France)
- 2008 - 2009 **Teaching assistant for undergraduate courses in Statistics**, Westfälische Wilhelms-Universität, Münster (Germany)

WORK EXPERIENCE AND CONSULTANCY

- 2017 **Consultant** with the Austrian Institute of Economic Research (WIFO) on **Sanctions Study for European Parliament**, Vienna (Austria)
- 2016 **Consultant** with the Austrian Institute of Economic Research (WIFO) on **Sanctions Study for Austrian Ministry of Economics** (WIFO), Vienna (Austria)
- 2014 **Consultant for the European Central Bank** in DG Research, CompNet Project, Frankfurt (Germany)
- 2012 **Trainee at the EU Delegation to the United States**, Economic and Financial Affairs Section, Washington D.C. (United States)
- 2008 - 2009 **Research assistant at the Center of Quantitative Economics**, Westfälische Wilhelms-Universität, Münster (Germany)

CONFERENCES & SEMINARS

- 2018 Growth Lab Seminar, Harvard University, Boston (United States)
UCL Macroeconomics Lunch Seminar, UC Louvain, Louvain (Belgium)
- 2017 Economics Seminar, Lingnan University, Hong Kong
Economics Seminar, Fudan University, Shanghai (China)
NES Research Seminar, New Economic School, Moscow (Russia)
ETSG 2017, Florence (Italy)
Jahrestagung Verein für Socialpolitik, Vienna (Austria)
Sixth International Conference “Industrial Organization and Spatial Economics”, Saint Petersburg (Russia)
Empirical Economics Seminar, Bayreuth (Germany)
Empirical Economics and Econometrics Seminar, Innsbruck (Austria) LMU IO and Trade Seminar, Munich (Germany)
International Economics and Labor Seminar, Université Paris 1 Panthéon-Sorbonne, Paris (France)
Séminaire LEM-Economie, Université de Lille 1, Lille (France)
- 2016 8th FIW Research Conference ‘International Economics’, Vienna (Austria)
WIFO-Extern Seminar, WIFO, Vienna (Austria)
ETSG 2016, Helsinki (Finland)
CESifo Venice Summer Institute 2016, Venice (Italy)
RIEF Meeting 2016, Florence (Italy)
DICE Brown Bag Seminar, Heinrich-Heine-Universität, Düsseldorf (Germany)
Australasian Trade Workshop, Adelaide (Australia)
EGIT Workshop 2016, Frankfurt am Main (Germany)
Warwick Economics PhD Conference 2016, Coventry (United Kingdom)
Lunchtime Seminar, Kiel Institute for the World Economy, Kiel (Germany)

- 2015 8th FIW Research Conference ‘International Economics’, Vienna (Austria)
 LMU IO and Trade Seminar, Munich (Germany)
 ETSG 2015, Paris (France)
 UBC Trade Group, University of British Columbia, Vancouver (Canada)
 GLAD Conference 2015, Göttingen (Germany)
- 2014 ETSG 2014, Munich (Germany)
 FIIA Workshop on “Geeconomics”, Helsinki (Finland)
 GSIE Seminar, Université Paris 1 Panthéon-Sorbonne, Paris (France)
 INFER Conference 2014, Pescara (Italy)
 IAPSS World Congress Academic Conference 2014, Thessaloniki (Greece)
 Economic Research Forum Annual Conference, Cairo (Egypt)
 INFER Workshop on “Trade Agreements”, Leuven (Belgium)

NON-ACADEMIC TALKS AND EVENTS

- 2017 Talk on Big Data in International Economics, opencampus.sh, Kiel (Germany)
 Talk on Economic Effects of the Russia Sanctions at Wirtschaftsakademie
 Schleswig-Holstein (IHK), Kiel (Germany)
 Consultations with Members of the German Bundestag on Economic Effects of the
 Russia Sanctions, Berlin (Germany)
 Invited Speaker on Outcome of 2017 G20 Summit in Hamburg at German Council on
 Foreign Relations (DGAP), Berlin (Germany)
- 2016 Moderator of Event on Iran Sanctions at the German Council on Foreign Relations
 (DGAP), Köln (Germany)

OTHER ACTIVITIES

- since 2017 Organizer of the Kiel Young Researchers Seminar
- 2016 Co-organizer of the Aarhus-Kiel Workshop 2016
- 2015 Participant of the Academic Mentorship Program of the German Council on Foreign
 Relations (DGAP)
- 2014 - 2016 Co-organizer of the “Graduate Students in International Economics Seminar” at the
 Université Paris 1 Panthéon-Sorbonne
- 2011 Member of the German Delegation to the Youth G8/G20 Summit in Paris (France)
- 2010 CAMES Summer Arabic Program at the American University of Beirut (Lebanon)

PROGRAMMING

Proficient: R, LaTeX, HTML
 Competent: Python, C++, Stata, Matlab, Processing

LANGUAGES

German (native speaker), English (bilingual proficiency), French (professional proficiency), Spanish
 (basic proficiency)

MEMBERSHIPS & AFFILIATIONS

Verein für Socialpolitik, European Economic Association, American Economic Association, DGAP &
 Junge DGAP, Young Transatlantic Initiative, FDP & Junge Liberale

REFERENCES

Matthieu Crozet (*Ph.D. advisor*)
 Professor of Economics
 Lingnan University & Université Paris Saclay / Université Paris Sud
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Lionel Fontagné

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Keith Head

HSBC Professor of Asian Commerce

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Last updated on August 3, 2018.