

# Julian Hinz

Kiel Institute for the World Economy  
- The Global Division of Labor -  
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## ACADEMIC POSITIONS

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since 2016     **Postdoctoral Research Fellow**, The Global Division of Labor, Kiel Institute for the World Economy, Kiel (Germany)  
2016            **Associated Researcher**, Université Paris 1 Panthéon-Sorbonne, Paris (France)  
2015 - 2016    **Temporary Teaching & Research Fellow (ATER)**, Department of Economics, Université Paris 1 Panthéon-Sorbonne, Paris (France)

## EDUCATION

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2012 - 2016    **Ph.D. in Economics**, Topic “**International Trade and Foreign Policy**”, Université Paris 1 Panthéon-Sorbonne and Paris School of Economics, Paris (France)  
Advisor: Matthieu Crozet; Jury: Ariell Reshef, Vincent Vicard, Keith Head, Gabriel Felbermayr, Lionel Fontagné  
2015            **Visiting Research Student**, invited by Keith Head, Sauder School of Business of the University of British Columbia, Vancouver (Canada)  
2011 - 2012    **M.Phil. in Empirical and Theoretical Economics** (cum laude), Paris School of Economics, ENS Cachan and Université Paris 1 Panthéon-Sorbonne, Paris (France)  
2010 - 2011    **M.A. in International Economics** (magna cum laude), Université Paris 1 Panthéon-Sorbonne, Paris (France)  
2007 - 2010    **B.Sc. in Economics**, Westfälische Wilhelms-Universität, Münster (Germany)

## RESEARCH INTERESTS

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International Trade, in particular its Political Economy and connection with Foreign Policy, and the Spatial Dimension of Trade Costs

## COMPLETED AND SUBMITTED

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“Friendly Fire: The Trade Impact of the Russia Sanctions and Counter-Sanctions”, with M. Crozet. *Kiel Working Paper, 2059*, Kiel Institute for the World Economy, Kiel, November 2016.  
“Critically Important: The Heterogeneous Effect of Politics on Trade”, with E. Leromain. *Kiel Working Paper, 2092*, Kiel Institute for the World Economy, Kiel, October 2017.  
“The Ties that Bind: Geopolitical Motivations for Economic Integration”. *Kiel Working Paper, 2085*, Kiel Institute for the World Economy, Kiel, August 2017.

## WORKING PAPERS

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“The View from Space: Theory-based Time-varying Distances in the Gravity Model.” *Beiträge zur Jahrestagung des Vereins für Socialpolitik 2017*, ZBW - Deutsche Zentralbibliothek für Wirtschaftswissenschaften, Kiel, 2017.  
“The Economic Geography of Europe and the Role of Regional Polic”. *Post-Print dumas-00802143*, HAL, June 2012, Master thesis.

## CHAPTERS IN PEER-REVIEWED BOOKS

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“The Cost of Sanctions: Estimating Lost Trade with Gravity”. in *Disrupted Economic Relationships*, CESifo Seminar Series at MIT Press, Frank Nitsch and Tibor Besedes eds., Ch. 3. *Forthcoming*.

## NON-REFEREED WRITING

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“Russia’s and the EU’s Sanctions. Economic and Trade Effects, Compliance and the Way Forward”, with Oliver Fritz, Elisabeth Christen, Franz Sinabell. *WIFO Monographien*. September 2017.

“Auswirkungen der Wirtschaftssanktionen der EU und Russlands auf Wertschöpfung und Beschäftigung in Österreich und der EU”, with Elisabeth Christen, Oliver Fritz and Gerhard Streicher. *WIFO Monographien*. December 2016.

“Collateral damage: The impact of the Russia sanctions on sanctioning countries’ exports”, with M. Crozet. *VoxEU.org*. July 5, 2016.

“Sanctions et embargos : quels impacts sur le commerce de la France vers la Russie ?”, with M. Crozet. *La lettre du CEPII*, (360), 2016.

## WORK IN PROGRESS

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“Bearing the Cost of Politics: Consumer Prices in Russia”, with Evgenii Monastyrenko.

“Now We’re Talking: Quantifying the Effect of Languages on Trade”, with Elsa Leromain.

“The Market for Talent: Evidence from International Soccer Transfers”, with Keith Head.

## SHORT-TERM RESEARCH VISITS

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2017           Lingnan University, Hong Kong

2016           Austrian Institute of Economic Research, Vienna (Austria)

## AWARDS, SCHOLARSHIPS & GRANTS

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2017           **Research Visit Fund**, Lingnan University of Hong Kong

2016           **Doctoral Thesis nominated by the jury for the “Prix de la Chancellerie”**

2015           **Young Economist Award 2015**, FIW Austria

2015           **International Mobility Grant**, Université Paris 1 Panthéon-Sorbonne

2012 - 2015   **Full Doctoral Scholarship**, Université Paris 1 Panthéon-Sorbonne

## REFeree SERVICE

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Journal of International Economics, Journal of Politics, European Economic Review, International Economic Review, Review of World Economics, German Economic Review, Empirical Economics.

## TEACHING EXPERIENCE

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2017           **Lecturer of undergraduate course on the Economics of Germany (Wirtschaftsstandort Deutschland)**, German Studies Russia Program of Free University Berlin and MGIMO University, Moscow (Russia)

2015 - 2016   **Tutorial coordinator and teaching assistant for undergraduate courses in International Trade**, Department of Economics, Université Paris 1 Panthéon-Sorbonne, Paris (France)

2013 - 2016   **Teaching assistant for graduate courses in Microeconomics, Mathematics for Economists and International Trade**, Department of Economics, Université Paris 1 Panthéon-Sorbonne, Paris (France)

2013 - 2015   **Lecturer of undergraduate courses in Statistics and International Economics**, Sciences Po — Euro-American Campus, Reims (France)

2008 - 2009   **Teaching assistant for undergraduate courses in Statistics**, Westfälische Wilhelms-Universität, Münster (Germany)

## WORK EXPERIENCE AND CONSULTANCY

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- 2017      **Consultant** with the Austrian Institute of Economic Research (WIFO) on **Sanctions Study for European Parliament**, Vienna (Austria)
- 2016      **Consultant** with the Austrian Institute of Economic Research (WIFO) on **Sanctions Study for Austrian Ministry of Economics** (WIFO), Vienna (Austria)
- 2014      **Consultant for the European Central Bank** in DG Research, CompNet Project, Frankfurt (Germany)
- 2012      **Trainee at the EU Delegation to the United States**, Economic and Financial Affairs Section, Washington D.C. (United States)
- 2008 - 2009      **Research assistant at the Center of Quantitative Economics**, Westfälische Wilhelms-Universität, Münster (Germany)

## CONFERENCES & SEMINARS

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- scheduled      UCL Macroeconomics Lunch Seminar, UC Louvain, Louvain (Belgium)
- 2017      Economics Seminar, Lingnan University, Hong Kong  
Economics Seminar, Fudan University, Shanghai (China)  
NES Research Seminar, New Economic School, Moscow (Russia)  
ETSG 2017, Florence (Italy)  
Jahrestagung Verein für Socialpolitik, Vienna (Austria)  
Sixth International Conference “Industrial Organization and Spatial Economics”, Saint Petersburg (Russia)  
Empirical Economics Seminar, Bayreuth (Germany)  
Empirical Economics and Econometrics Seminar, Innsbruck (Austria) LMU IO and Trade Seminar, Munich (Germany)  
International Economics and Labor Seminar, Université Paris 1 Panthéon-Sorbonne, Paris (France)  
Séminaire LEM-Economie, Université de Lille 1, Lille (France)
- 2016      8th FIW Research Conference ‘International Economics’, Vienna (Austria)  
WIFO-Extern Seminar, WIFO, Vienna (Austria)  
ETSG 2016, Helsinki (Finland)  
CESifo Venice Summer Institute 2016, Venice (Italy)  
RIEF Meeting 2016, Florence (Italy)  
DICE Brown Bag Seminar, Heinrich-Heine-Universität, Düsseldorf (Germany)  
Australasian Trade Workshop, Adelaide (Australia)  
EGIT Workshop 2016, Frankfurt am Main (Germany)  
Warwick Economics PhD Conference 2016, Coventry (United Kingdom)  
Lunchtime Seminar, Kiel Institute for the World Economy, Kiel (Germany)
- 2015      8th FIW Research Conference ‘International Economics’, Vienna (Austria)  
LMU IO and Trade Seminar, Munich (Germany)  
ETSG 2015, Paris (France)  
UBC Trade Group, University of British Columbia, Vancouver (Canada)  
GLAD Conference 2015, Göttingen (Germany)
- 2014      ETSG 2014, Munich (Germany)  
FIIA Workshop on “Goeconomics”, Helsinki (Finland)  
GSIE Seminar, Université Paris 1 Panthéon-Sorbonne, Paris (France)  
INFER Conference 2014, Pescara (Italy)  
IAPSS World Congress Academic Conference 2014, Thessaloniki (Greece)  
Economic Research Forum Annual Conference, Cairo (Egypt)  
INFER Workshop on “Trade Agreements”, Leuven (Belgium)

## NON-ACADEMIC TALKS AND EVENTS

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- 2017            Talk on Economic Effects of the Russia Sanctions at Wirtschaftsakademie Schleswig-Holstein (IHK), Kiel (Germany)  
                  Consultations with Members of the German Bundestag on Economic Effects of the Russia Sanctions, Berlin (Germany)  
                  Invited Speaker on Outcome of 2017 G20 Summit in Hamburg at German Council on Foreign Relations (DGAP), Berlin (Germany)
- 2016            Moderator of Event on Iran Sanctions at the German Council on Foreign Relations (DGAP), Köln (Germany)

## OTHER ACTIVITIES

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- since 2017     Organizer of the Kiel Young Researchers Seminar
- 2016            Co-organizer of the Aarhus-Kiel Workshop 2016
- 2015            Participant of the Academic Mentorship Program of the German Council on Foreign Relations (DGAP)
- 2014 - 2016    Co-organizer of the “Graduate Students in International Economics Seminar” at the Université Paris 1 Panthéon-Sorbonne
- 2011            Member of the German Delegation to the Youth G8/G20 Summit in Paris (France)
- 2010            CAMES Summer Arabic Program at the American University of Beirut (Lebanon)

## PROGRAMMING

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Proficient: R, LaTeX, HTML  
Competent: Stata, Python, C++, Matlab, Processing

## LANGUAGES

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German (native speaker), English (bilingual proficiency), French (professional proficiency), Spanish (basic proficiency)

## MEMBERSHIPS & AFFILIATIONS

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Verein für Socialpolitik, European Economic Association, American Economic Association, DGAP & Junge DGAP, Young Transatlantic Initiative, FDP & Junge Liberale

## REFERENCES

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**Matthieu Crozet** (*Ph.D. advisor*)

Professor of Economics

Lingnan University & Université Paris Saclay / Université Paris Sud

E-mail: matthieu.crozet@gmail.com

**Lionel Fontagné**

Professor of Economics

Paris School of Economics, Université Paris 1 Panthéon-Sorbonne & CEPII

E-mail: lionel.fontagne@univ-paris1.fr

**Holger Görg**

Professor of Economics

Christian-Albrechts-Universität zu Kiel & Kiel Institute for the World Economy

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**Keith Head**

HSBC Professor of Asian Commerce

Sauder School of Business, University of British Columbia

E-mail: keith.head@sauder.ubc.ca